

**PROCUREMENT OFFICER'S DETERMINATION
INTERGOVERNMENTAL COOPERATIVE PURCHASING
CONTRACT NO. 221026-H
PORT OF BALTIMORE WIFI EQUIPMENT**

I. EXECUTIVE SUMMARY

This Determination has been executed pursuant to COMAR 21.05.09, Intergovernmental Cooperative Purchasing, to procure Hewlett Packard Enterprise (HPE) networking equipment for the MDOT MPA under an Intergovernmental Cooperative Purchasing Agreement of the Department of Information Technology (DOIT), Hardware 2012 Master Contract No. 060B2490022, Functional Area III and to recommend a contract award to Electronic Data Solutions, Inc. in the amount of \$194,940.52. This solicitation was designated as a Small Business Reserve (SBR) contract.

II. PROPOSALS RECEIVED

<u>Offerors</u>	<u>Price</u>
ELECTRONIC DATA SOLUTIONS, INC. 1201 PHILCO ROAD BALTIMORE MD 21237	\$194,940.52.
UNIVERSAL ADAPTIVE CONSULTING SERVICES INC. SUITE B 4104 E. PARHAM ROAD HENRICO VA 23228	\$199,258.62

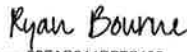
III. BACKGROUND

The Maryland Department of Transportation, Maryland Port Administration (MDOT MPA) is purchasing new wireless networking equipment to replace the existing legacy devices that handle network traffic related to the security and operations at all MDOT MPA terminals including Dundalk, Seagirt, South Locust Point, North Locust Point, Cruise Terminal, Fairfield and Masonville Marine terminals. Multiple existing network segment/links were built with wireless devices over the last 20 years, the majority of which are now of potential cyber security concern. The new equipment will replace the existing wireless devices and will enhance the Wi-Fi services and address cyber security concerns.

Twenty-One (21) Master Contractors were solicited via DOIT's Hardware 2012 Master Contract No. 060B2490022 on April 20, 2021, two (2) proposals were received on April 30, 2021. The MDOT MPA Information Services Department (ISD) has deemed that the financial proposal submitted by Electronic Data Solution, Inc. (EDS) is fair and reasonable and recommends the vendor for award. I concur with the recommendation of ISD.

IV. DETERMINATION

- A. The DOIT’s Hardware 2012 Master Contract meets the requirements of an intergovernmental cooperative purchasing agreement under COMAR 21.05.09.01B(2)(a).
- B. Electronic Data Solutions, Inc. price represents a savings of \$83,555.48 over the manufacturer’s (HPE) suggested retail price. Therefore, it is in the best interest of the State for MDOT MPA to utilize the DOIT contract because doing so will provide cost benefits to the State, will promote administrative efficiencies, and is not intended to evade the purposes set forth under COMAR 21.01.01.03.
- C. The award amount is within the funding available.
- D. A contract should be awarded to Electronic Data Solutions, Inc. in the amount of \$194,940.52 for the Hewlett Packard Enterprise (HPE) networking equipment.
- E. Since this procurement constitutes a procurement of information technology supplies for which MDOT MPA has an unlimited delegation of procurement authority from the Board of Public Works (the “BPW”), approval of the award by the Maryland Port Commission and the BPW are not required.

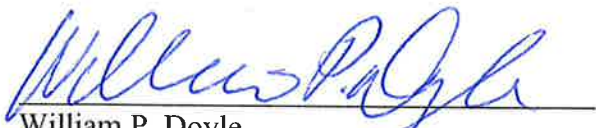
DocuSigned by:

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Ryan Bourne
Procurement Officer

5/6/2021

Date

APPROVED:



William P. Doyle
Executive Director

19 MAY 2021

Date