

**Maryland Port Commission**  
**Open Session Minutes**  
**October 5, 2021**

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The Three Hundred and Eightieth Session of the Maryland Port Commission was called to order at 9:03 am by Secretary Gregory Slater. The Commission met in Open Session from 9:03 am until 9:55 am in the Stanton Room, 20<sup>th</sup> floor, World Trade Center, 401 E. Pratt Street, Baltimore, MD 21202.

**Present:** Secretary Slater and Commissioners Dandy, Dean, Huber, Lunn, McDonald, and Richardson.

**Staff:** Brian Miller (Deputy Executive Director), Bob Munroe (MPA Principal Counsel), Christina Nichols (Chief of Staff), Rick Powers (Director of Marketing), Richard Scher (Director of Communications), David Espie (Director of Security), Ryan Barry (Director of Operations), Dominic Scurti (Director of Planning), Steve Johnson (Director of Engineering), Wonza Spann Nicholas (Director of Finance), Brad Smith (General Manager of Strategic Initiatives), John Thornton (Manager, Procurement), Kristen Keene (Harbor Development), and John Arnold (Manager, Audits).

**Minutes of the Three Hundred and Seventy Ninth Open Session Meeting**

Commissioner Dandy moved to approve the Open Session Minutes of the Three Hundred and Seventy Ninth Port Commission. Commissioner Huber seconded the motion. The minutes were approved unanimously without discussion.

**Business Update, Brian Miller, Deputy Executive Director**

Mr. Miller provided an update on the following:

**Cargo update for August 2021:**

- Total general cargo at our state-owned, public marine terminals was up 14% year over year and 11% comparing the first eight months of 2021 with the first eight months of 2020.
- Autos and light trucks were flat year over year but up 22% through the first eight months.
- Containers were up 12% year over year and two percent through the first eight months.
- Roll On/Roll Off was up 48% year over year and 31% through the first eight months and paper was up 41% year over year and 74% through the first eight months.
- Paper was sparked in large part by our new Metsa/Logistec business and e-commerce packaging.

**Cranes:**

The new ZPMC cranes at Seagirt are now on the berth after being carefully offloaded from the ship and these cranes will be going through a very thorough testing program.

Ports America Chesapeake will be training operators on the cranes over the next few months. The cranes will be operational and will begin handling containers during the first quarter of 2022.

### **New Container Services Update**

The new container services to the Port of Baltimore are working smoothly. The first is a string of 13 ships operated by Maersk line that commence in Vietnam. This service moves cargo through the Panama Canal. The next is a string of 8 vessels operated by MSC that originates in India. This service moves cargo through the Suez Canal and stops in ports along the European side of the Mediterranean Sea before heading to Baltimore. Both services are examining options of upgrading their strings with newer and larger vessels.

### **New Business with Airbus**

WWL has signed a contract with Airbus to import the fuselage of their new A220 series of aircraft through the Port of Baltimore. The cargo will consist of the following sections:

- Nose Cone
- Forward section
- Middle Section
- Doors

This contract calls for two shipments per month through 2025. Starting in November, each shipment will have 1500 cubic yards of parts; then in 2022 shipments will jump to 3000 cubic yards (for reference a large SUV would be anywhere from 10 – 12 CY). Airbus and WWL senior executives will be visiting the Port of Baltimore for the first large arrival of cargo in December. We will provide more details as we get closer to December.

### **Draft Maryland Port Commission Report to the Legislature, Dominic Scurti, Director, Planning**

Mr. Scurti requested approval for the final draft of the Annual MPC Report to the Legislature with changes that were incorporated from suggestions made by Commissioner Richardson.

Commissioner Richardson moved to approve the MPC Report to the Maryland General Assembly, Commissioner Dean seconded the motion. The Report was approved unanimously by the Commission.

### **FY 2021 Financial Results, Wonza Spann-Nicholas, Director, Finance**

Ms. Spann-Nicholas presented the FY 2021 Financial Results and stated that, while we are not 100% recovered from the pandemic, the MPA team continues to work hard with our partners to ensure the Port remains strong and resilient. Ms. Spann-Nichols also commented that long-term leases helped to stabilize MPA revenues and account for approximately 65% of the total. Dundalk Marine Terminal accounted for the largest revenue by terminal. Wallenius Wilhelmsen accounted for the majority of that total. Wallenius Wilhelmsen is in year 7 of a 30-year lease. Seagirt Marine Terminal was second in total revenue with the Ports America Chesapeake lease

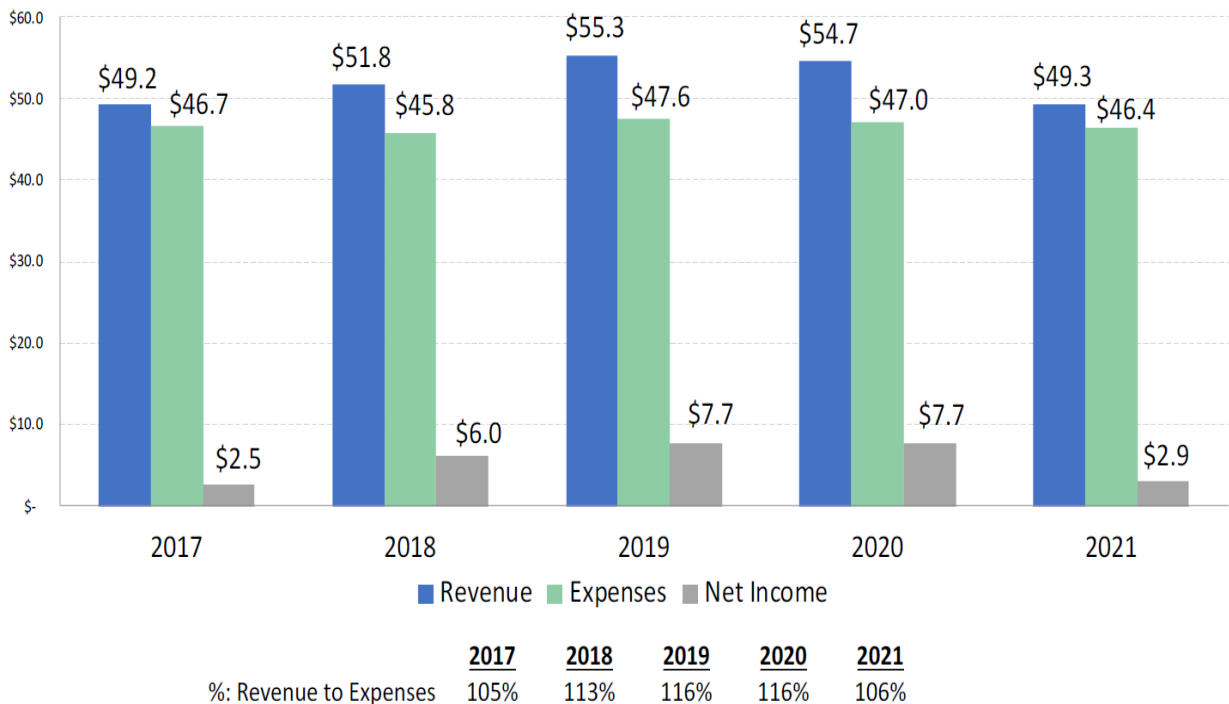
agreement currently in year 12 of a 50-year lease. The Ports America Chesapeake P3 Lease Agreement is widely used as an example by other states when entering a public/private partnership. Other revenue sources include:

- The World Trade Center - tenants
- South Locust Point Marine Terminal – forest products, automobiles
- Fairfield Marine Terminal - automobiles
- Masonville Marine Terminal - Mercedes (currently in year 17 of a 20-year lease)
- Inter-modal Container Transfer Facility - Ports America Chesapeake (currently in year 6 of a 9 year-lease)
- North Locust Point Marine Terminal– salt, bulk products
- Seagirt Extension - Ports America Chesapeake (newly acquired)
- Other – Alcoa, miscellaneous sources

Ms. Spann-Nicholas provided an overview of the FY 2017 -2021 Operating Revenue, Expenses, and Net Income as set forth in the chart below:



**MPA Operating Revenue, Expenses & Net Income**  
 FY 2017-2021 (in millions)



## **Contract for Approval, John Thornton, Manager, Procurement**

**Contract 220005F-S** – Innovative Reuse of Dredged Material; CSI Environmental, LLC; Term: 11/04/2021 – 05/05/2024; \$298,470; Presented by: John Thornton

Motion to approve made by Commissioner McDonald, seconded by Commissioner Dean and approved unanimously by the commission.

Commissioner Dean requested that Kristen Keen (Harbor Development) provide feedback for the Innovative Reuse Dredging contracts awarded over the last year. Ms. Keene reported that all five of the contracts are on schedule and progressing very well, proving to be the path of least resistance for using dredged material. Previous dredging project contracts were awarded to Belden-Eco Products, Northgate Environmental, Fast Track Innovation Initiatives, Harford Minerals, and Suscon Products.

## **Move into Closed Session**

At 9:55 am, in accordance with State Government Article, Section 10-508 (a)(4), Annotated Code of Maryland, Commissioner Dandy moved that the Commission meet in Closed Session, and Commissioner Lunn seconded the motion. The motion was approved unanimously. See attached Closing Statement. The Commission met in Closed Session from 9:55 am until 10:25 am. Secretary Slater and Commissioners Dandy, Dean, Huber, Lunn, McDonald, and Richardson as well as Brian Miller (Deputy Executive Director), Bob Munroe (MPA Principal Counsel), Wonza Spann-Nicholas (Director of Finance), John Arnold (Director of Audits) and Christina Nichols (Chief of Staff) were present. John Arnold, MPA Director of Audits presented on the Office of Legislative Audits Process and deliberations to date. The Closed Session ended at 10:25 am and the meeting returned to Open Session.

## **Adjournment**

There being no further business, a motion to adjourn was made by Commissioner Richardson and seconded by Commissioner McDonald. The motion carried unanimously. The meeting adjourned at 10:25 am.