

Maryland Port Commission
Open Session Minutes
March 5, 2019

The Three Hundred and Fifty First Session of the Maryland Port Commission was called to order at 9:00 am by Deputy Secretary Jim Ports at the World Trade Center, 401 E. Pratt Street, Stanton Room, 20th Floor, Baltimore, Maryland 21202. The Commission met in Open Session from 9:00 am until 9:27 am.

Present: Deputy Secretary Jim Ports, Assistant Deputy Secretary Ed McDonald, Assistant Secretary Sean Powell, Commissioners Dandy, Dean, Huber, Lunn, Richardson and Tilley.

Staff: James White (Executive Director), Bob Munroe (MPA Chief Counsel), Chris Correale and Kristen Fidler (Director of Harbor Development), Steve Johnson (Director of Engineering), Rick Powers (Director of Marketing), Brian Miller (Director of Operations), David Espie (Director of Security), Jim Dwyer (Director of Planning), Richard Scher (Director of Communications), John Thornton (Manager of Procurement), Ben Wu (Assistant Secretary of Commerce) and Christina Nichols (Executive Office).

Minutes of the Three Hundred Fiftieth Open and Closed Session Meetings

Commissioner Dandy moved to approve the Open and Closed Session Minutes of the Three Hundred and Fiftieth Port Commission meeting, Commissioner Tilley seconded the motion. The minutes were approved unanimously without discussion.

Cargo Statistics and Rankings, Dominic Scurti, Manager Market Planning

Mr. Scurti provided an overview of the Maryland Port Administration's (MPA) and Port of Baltimore's (POB) 2018 Cargo Statistics and rankings which included:

- Vessel Arrivals to POB
- 2018 YTD Nov POB Ranking (tons) vs. Top U.S.A. Ports
- 2018 YTD Nov POB Ranking (value) vs. Top U.S.A. Ports
- MPA/POB Annual Cargo tons
- POB Foreign Cargo Tons Breakdown
- Coal Export Tons
- Sugar Imports Tons
- Salt Imports Tons
- Gypsum Imports Tons
- Alumina Imports Tons
- MPA General Cargo Tons
- MPA Containers (# of TEUs)
- MPA Automobiles (#of units)
- MPA Poll-On-Roll-Off Cargo (tons)
- MPA Imported Pulp and Paper (tons)

- MPA Cruise Activity
- MPA/POB Records and Accomplishments

2018 Records / Accomplishments

Maryland Port Administration Terminals:

1. Most General Cargo Tons in Calendar Year – 10.9 million tons
2. Highest Annual TEUs: 1,023,161 TEUs
3. Most TEUs in a Month – 91,527 TEUs (July)
4. Highest Number of Automobiles / Light Trucks: 635,515 units
5. Most Autos in a Month – 65,281 (August)

Port of Baltimore National Port Rankings for 2018 Int'l Cargo:

- 1st in Automobiles/Light Trucks
- 1st in Ro/Ro Cargo
- 1st in Imported Sugar
- 1st in Imported Gypsum
- 2nd in Exported Coal
- 9th in Overall Foreign Cargo Value (estimated \$58 billion)
- 12th in Overall Foreign Cargo Tonnage (estimated 42 million tons – a new record)
- Record number of Automobiles – 850,147 units (MPA and private terminals combined)

Contracts for Approval

Mr. Thornton requested approval for the following contracts:

- Contract #513003 – Reconstruction of Berths 1-6 Phase 2, Berth 4, Dundalk Marine Terminal (Modification #1); Corman Marine Construction, Inc., Annapolis Junction, MD; 09/13/16 – 9/16/16; \$191,751

Motion to approve Contract #513003 was made by Commissioner Richardson, seconded by Commissioner Dean and approved unanimously by the Commission.

- Contract #219009-S – Broker Services at the World Trade Center, Baltimore; MacKenzie Commercial Real Estate Services, LLC, Baltimore, MD; 04/04/19 – 03/31/22; \$300,000

Motion to approve Contract #219009-S was made by Commissioner Dean, seconded by Commissioner Dandy and approved unanimously by the Commission.

Move into Closed Session

At 9:27 am, in accordance with State Government Article, Section 10-508 (a)(4), Annotated Code of Maryland, Commissioner Dean moved that the Commission meet in Closed Session, and Commissioner Richardson seconded the motion. The motion was approved unanimously. See attached closing statement. The Commission met in Closed Session from 9:27 am until 10:27 am. Staff attending: Jim White (Executive Director), Bob Munroe (MPA Chief Counsel), and Christina Nichols (Executive Office).

The following topics were discussed during the Closed Session: Port of Baltimore Ship Calls and MPA Berth Conditions; business proposals related to the Howard Street Tunnel; and MPC Employee Compensation. The Closed Session ended at 10:27 am and the meeting returned to Open Session. No votes were taken during the Closed Session.

Adjournment

There being no further business, a motion to adjourn was made by Commissioner Richardson and seconded by Commissioner Dean. The motion carried unanimously. The meeting adjourned at 10:28 am.