

Maryland Port Commission
Open Session Minutes
April 2, 2019

The Three Hundred and Fifty Second Session of the Maryland Port Commission was called to order at 9:00 am by Deputy Secretary Jim Ports at the World Trade Center, 401 E. Pratt Street, Stanton Room, 20th Floor, Baltimore, Maryland 21202. The Commission met in Open Session from 9:00 am until 9:44 am.

Present: Deputy Secretary Jim Ports, Assistant Secretary Sean Powell, Commissioners Dandy, Dean, Huber, Lunn, Richardson and Tilley (Commissioner Tilley by phone).

Staff: Dave Thomas (Deputy Director), Bob Munroe (MPA Chief Counsel), Phil Whaling (Assistant Attorney General), Mike Miller (Director of Maritime Commercial Management), Richard Scher (Director of Communications), Kristen Fidler (Director of Harbor Development), Steve Johnson (Director of Engineering), Brian Miller (Director of Operations), David Espie (Director of Security), Jim Dwyer (Director of Planning), John Thornton (Manager of Procurement), Bill Richardson (General Manager, SERM), Larry Johnson (Marketing and Sales), Nichol Conley (Executive Office) and Krystal Jones (Executive Office).

Minutes of the Three Hundred and Fifty First Open and Closed Session Meetings

Commissioner Dandy moved to approve the Open and Closed Session Minutes of the Three Hundred and Fifty First Port Commission meeting, Commissioner Huber seconded the motion. The minutes were approved unanimously without discussion.

Community Outreach Presentation, Kristin Fidler, Director, Harbor Development and Bill Richardson, General Manager, SERM

Kristin Fidler, Director, Harbor Development, and Bill Richardson, General Manager, SERM, outlined the steps the Port takes to be a good neighbor. Community outreach and stakeholder engagement is crucial to the success of the Port of Baltimore.

- Inform – Share the story of the Port
 - Help people understand how the Port works
 - Connect the Port to everyday lives
 - Port “101” presentations
 - Tours of terminals and DMCF’s

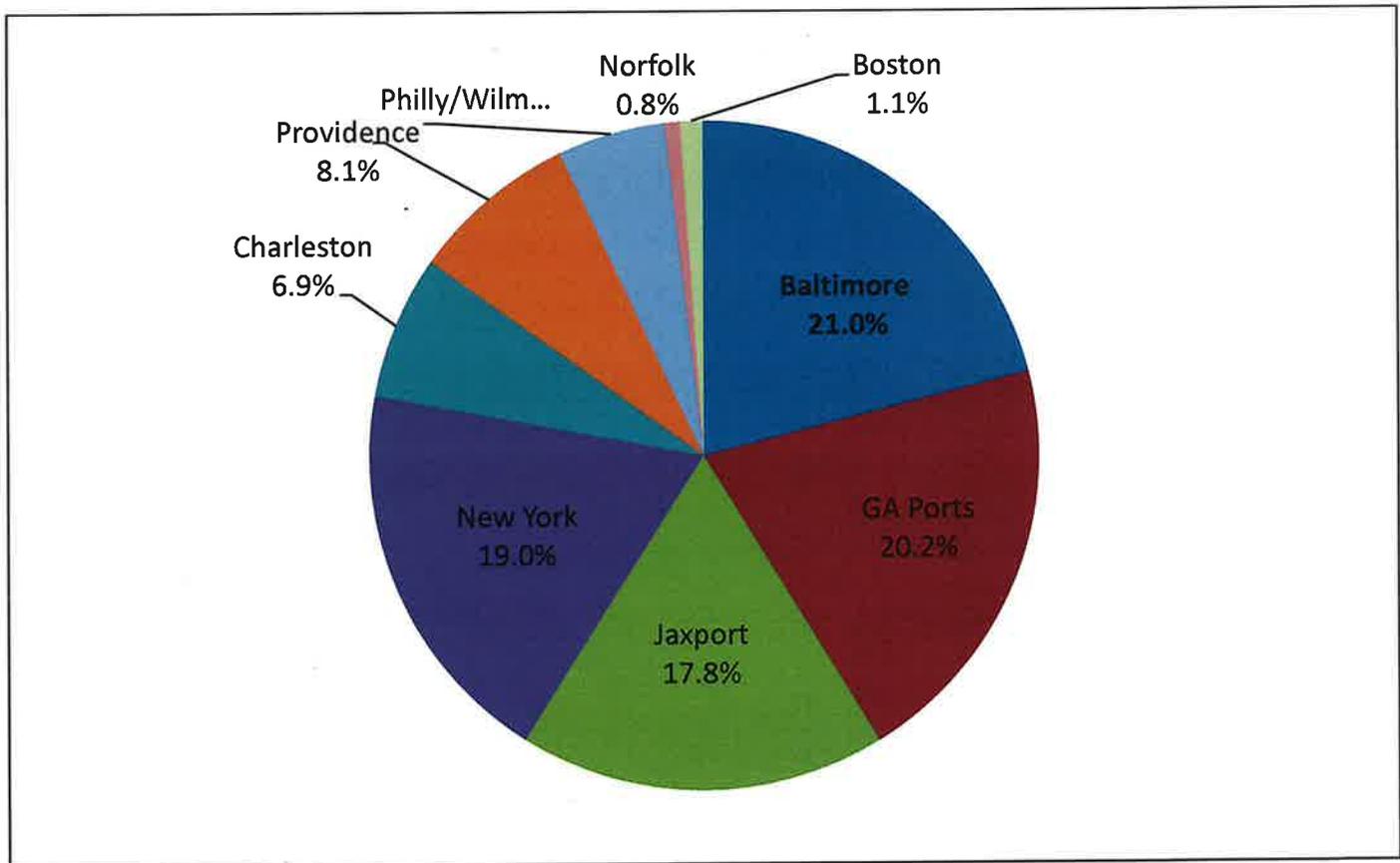
- Engage – Build relationships with community organizations
 - Listen to stakeholders and communities
 - Build relationships
 - Commitment to students
 - Media, social media, and websites

- Invest – Investing in communities creates “win-wins” for MPA and our stakeholders
 - Mitigation projects
 - Volunteering in communities

Auto and Light Trucks Update, Larry Johnson, Marketing and Sales

Larry Johnson, Sales and Marketing, presented the Auto and Light Trucks Update.

- MPA Terminals imported 636,575 units in 2018 as opposed to 525,696 units in 2017, an 8.7% increase.
- Port of Baltimore Terminals imported and exported a total of 850,147 units in 2018, an increase of 5.3% over 2017’s total of 807,194.
- In 2018 the Port of Baltimore ranked as the #1 auto Port in the USA for the 8th consecutive year.



Commissioner Richardson asked where the exports are going. Mr. Johnson replied that most of the exports are going to Nigeria, Africa.

Contracts for Approval

Mr. Thornton requested approval for the following contract:

1. Contract #270030-S – Building Operations, Maintenance, and Leasing at the World Trade Center (Modification #9); Meridian Management Corporation, Ponte Vedra Beach, FL; Modification Term: 6/10/19 – 10/31/19; \$1,323,000
Presented by: John Thornton

There was discussion over why an extension to the current contract is necessary. John Thornton, Director of Procurement, explained that it was an extension of time necessitated by the termination of the contract with Constellation NewEnergy (CNE) which created revisions to the existing solicitation to clarify the scope of work for prospective offerors. There was some discussion of the timing of the extension, and Deputy Secretary Ports asked that MPA ensure that prospective offerors had enough time to respond and give MPA their most competitive prices.

Motion to approve Contract #270030-S was made by Commissioner Richardson, seconded by Commissioner Dandy and approved unanimously by the Commission.

Adjournment

There being no further business, a motion to adjourn was made by Commissioner Richardson and seconded by Commissioner Lunn. The motion carried unanimously. The meeting adjourned at 9:44 am.