

**PROCUREMENT OFFICER'S DETERMINATION
MODIFICATION NO. 3 – 219031-IT
IT PROGRAMMING SUPPORT**

The Maryland Port Administration (MPA) entered into a contract with Krishna Tech., Inc. on September 24, 2019 to provide one IT Programmer Resource to support a full range of systems developments, maintenance, migration and enhancement requests to support MPA's Port Operations and Security System (POSS) in the amount of \$859,200 for a period of five years, October 1, 2019 through September 30, 2024, with one five-year renewal option. The contract provides that MPA may acquire additional resources under the contract, by modification and subject to necessary approvals (i.e., by the Maryland Port Commission and the Board of Public Works).

In July 2021, Krishna Tech, Inc. changed its name to Advanced Analytical Systems, Inc. In accordance with Board of Public Works Advisory No. 2002-2, Modification No. 1 was issued documenting the name change.

Under Modification No. 2, the MPA exercised the first and only five-year renewal option from October 1, 2024 through September 30, 2029 and added three resources to fulfill the requirements of a 2021 Federal Port Security Grant to upgrade MPA's access control system. The intent was that once the upgrade was completed, the original resource and the three additional resources added under this contract would continue to maintain and support the MPA's information technology needs.

In addition to this contract, the MPA Office of Information Security and Technology (OIT) has been utilizing the On Call Temporary Contingent Labor Services Contracts of the MDOT's Secretary's Office to obtain the technical resources necessary to complete the work required by the grant however, the On Call Temporary Contingent Labor Services Contracts will end August 31, 2026. The MPA has also been utilizing a Statewide Network Management Services contract which will end February 28, 2026. These two contracts provide short-term IT resources, while MPA is looking to secure long-term resources.

Since Contract 219031-IT authorizes additional resources and there are funds remaining that were previously approved by the Board of Public Works, the fastest contracting vehicle now available to MPA is to add two additional resource; one technical writer and one additional senior programmer, under the current contract. Obtaining these additional resources under this existing contract will allow MPA to obtain long-term technical resources. Obtaining long-term resources will provide OIT with continuity of IT services with limited training. These resources will support a full range of systems developments, maintenance, migration and enhancement requests to support MPA's Port Operations and Security System (POSS). Therefore, MPA should obtain necessary approvals to add these two additional resources, to enable the contractor to locate and offer suitable individuals as resources.


The hourly rate agreed upon for the senior programmer that is being added under this modification were negotiated at a lower rate than the rates provided by Advanced Analytical Systems, Inc. in the original contract because the resource lacked some skill sets that fall under the Senior Programmer, though has skill sets that are more advanced than a junior programmer, which is acceptable to the MPA. Should this particular position become vacant in the future and the resource have all of the skill sets of a Senior Programmer, the rates paid for the Senior Programmer will revert back to the rates provided in the original proposal.

The value of this contract remains \$5,134,726.40, as this is a no-cost modification. The term for adding the resources is September 1, 2025 or sooner if the resources are available through September 30, 2029.

This Modification is not subject to approval by the Maryland Port Commission and the Maryland Board of Public Works.


Margie A. Koppelman
Procurement Officer

8-14-25
Date


Trisha O'Neal
Acting Procurement Director/Designee

8/14/25
Date