

**PROCUREMENT OFFICER'S DETERMINATION
INTERGOVERNMENTAL COOPERATIVE PURCHASING
CONTRACT NO. 224026-H
REPLACEMENT PERIMETER SURVEILLANCE CAMERAS**

I. EXECUTIVE SUMMARY

This Determination has been executed pursuant to COMAR 21.05.09, Intergovernmental Cooperative Purchasing, to procure replacement perimeter surveillance cameras under an intergovernmental cooperative purchasing agreement of the Department of Information Technology (DOIT), Hardware 2012 Master Contract No. 060B2490022, from Advanced Computer Concepts, Inc. for a price of \$536,215.18.

II. PROPOSALS RECEIVED

<u>Offeror</u>	<u>Price</u>
Advanced Computer Concepts, Inc.	\$536,215.18 (Awardee)
Applied Technology Services	\$585,726.00
Electronic Data Solutions, Inc.	\$562,615.20
En-Net Services, LLC	\$578,668.12

III. BACKGROUND

The MPA needs to procure the surveillance cameras to provide appropriate perimeter coverage while decommissioning existing EOL/EOS perimeter cameras at WTC and DMT. The MPA OIT performed meticulous and lengthy work to generate a Build of Materials (BOM) required for the performance of the Port Security Grant Program 2021 project titled "Enhancing Perimeter Security with On-Target Detection Technology", which determined the need for these cameras.

The MPA solicited the five certified small business Master Contractors listed on the DOIT Hardware 2012 Contract. The MPA received four proposals. This Contract was designated as an SBR procurement only.

OIT has recommended Advanced Computer Concepts, Inc. for award based on lowest price and meeting the requirements of providing these products. I concur with the recommendation of OIT. The Office of the Attorney General approved this determination for form and legal sufficiency on December 18, 2023.

IV. DETERMINATION

- A. DOIT Hardware 2012 Master Contract meets the requirements of an intergovernmental cooperative purchasing agreement under COMAR 21.05.09.01B(2)(a).

- B. It is in the best interest of the MPA to utilize the DOIT contract because doing so will provide cost benefits to the State; DOIT has already competitively solicited for the Hardware 2012 Master Contract; under the DOIT contract the MPA is paying \$217,737.82 less than the manufacturer's suggested retail price for these products, according to the prices provided by Advanced Computer Concepts. It will promote administrative efficiencies as DOIT has already deemed Advanced Computer Concepts, Inc. responsible and it is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.
- C. The award amount is within the funding available.
- D. Making an award under DOIT Hardware 2012 Master Contract No. 060B2490022 will save MPA the considerable time it will take to prepare a solicitation for public advertisement, obtain necessary approvals prior to publication, publish the solicitation, receive and evaluate proposals, and then complete an award. It will also provide MPA with contract pricing, procedures, and services identical to those provided by DOIT to other State agencies.
- E. Based on the aforementioned information and in accordance with the State Procurement Regulations, COMAR 21.05.09, it is my determination that Advanced Computer Concepts, Inc. should be awarded the Replacement Perimeter Surveillance Cameras Contract in the amount of \$536,215.18.
- F. Since this procurement constitutes a procurement of information technology supplies for which MPA has an unlimited delegation of procurement authority from the Board of Public Works (the "BPW"), approval of the award by the Maryland Port Commission and the BPW are not required.

V. APPROVAL REQUIRED

COMAR 21.05.09.05 provides: "Before awarding or participating in an intergovernmental cooperative purchasing agreement, the procurement officer shall obtain the approval of the primary procurement unit head, and any other approvals as required under this title."

I request your approval, as unit head, to procure as described in this determination, subject to completion of all other requirements of procurement law, fund certification, execution and approval of the contract (including approval by the Office of the Attorney General for form and legal sufficiency), etc.


 Margie A. Koppelman
 Procurement Officer

12-19-23
 Date

APPROVED:


 Brian Miller
 Interim Acting Executive Director

12/19/23
 Date